



**Contact Information**  
Brian Lovett, Vice President  
[blovett@cameron-holdings.com](mailto:blovett@cameron-holdings.com)  
Phone: 314-984-0700  
Website: [www.cameron-holdings.com](http://www.cameron-holdings.com)

## ABOUT CAMERON

Cameron Holdings is a family office private equity group that invests in control buyouts of lower middle-market manufacturing, industrial service and value-added distribution businesses that serve a broad range of end markets.

- Long and successful track record since our beginning in 1978
- Completed 39 transactions with aggregate transaction values in excess of \$1.0 Billion
- Offices located in St. Louis, Missouri and San Diego, California



## THE CAMERON DIFFERENCE

Cameron offers several unique differences from a typical private equity or LBO group. These differences are often appealing to sellers.

### TRANSACTION FUNDING:

- All equity provided by Cameron principals; no equity funds are solicited from outside investors or funds
- The Cameron structure allows for swift evaluation and closing of transactions
- Each Platform is owned and operated separately

### INVESTMENT HORIZON:

- No pre-determined hold period
- Longer term investment horizon with "Buy and Build" strategy
- Typical hold periods up to 10 years

### MANAGEMENT:

- Share in value creation through equity participation, stock options and bonus plans
- Responsible for day-to-day operations and delivering plans

### CAMERON TEAM:

- Operational middle market manufacturing background
- Extensive investment/acquisition experience
- Works closely with management to develop and achieve long-term strategic plans

## INVESTMENT CRITERIA



- Manufacturing, industrial service, and value-added distribution companies
- Majority ownership/control transactions
- For new platform companies:
  - ⇒ Revenues of \$15 million and up
  - ⇒ EBITDA ranging from \$3.0 million to \$8.0 million
  - ⇒ Core management team desires to remain with new ownership group
  - ⇒ U.S. headquarters (open to cross-border transactions for add-ons)
- Lower size thresholds for add-on transactions

## Current Portfolio Companies



**Sinclair & Rush** is Cameron's first platform company and remains part of our portfolio. With manufacturing plants on three continents, S&R has grown to become the largest and most innovative provider of vinyl molded products in the world.

S&R serves both industrial and retail customers throughout the world with plastic caps, plugs, hand grips, foam tubing, clear plastic tubes, vinyl plastic compounding technology, retail can holders and golf club covers.

Visit Sinclair & Rush at their website: [www.sinclair-rush.com](http://www.sinclair-rush.com)



**Multi-Pack Solutions** is a leading contract packager of consumer, personal care, OTC & Rx pharmaceutical and industrial products with a broad range of packaging, blending and mixing capabilities.

Multi-Pack serves its customers from facilities located in Mount Prospect, IL, Greenville, SC, Winder, GA and Milwaukee, WI.

Additional information about Multi-Pack is available at the following websites:

[www.multi-pack.com](http://www.multi-pack.com) • [www.spanps.com](http://www.spanps.com) • [www.multipackatlanta.com](http://www.multipackatlanta.com)



**Henderson Enterprises** is a leading designer and manufacturer of heavy-duty truck equipment used chiefly by municipal customers for snow removal and ice control.

Henderson offers a complete, fully integrated line of products that include specialized truck bodies, snow plows, sand and salt spreaders, liquid de-icing systems and preventative anti-icing systems.

Visit Henderson Enterprises at their website: [www.henderson-mfg.com](http://www.henderson-mfg.com)



**USA Tank** is a leading provider of design, engineering, fabrication and installation services of bolted above ground storage tanks and turn-key storage systems.

The Company provides services to a diverse range of end markets for both liquid and dry applications, including municipal water supply, industrial water treatment, industrial process water, oil industry markets, grain, minerals, food and other bulk materials.

Visit USA Tank at their website: [www.usatanksales.com](http://www.usatanksales.com)